



Uniloy OEM Competitive Match Program

Price Matched. OEM Quality Maintained.

Found a lower price on a replacement part? Uniloy will match it — and beat it by **10%**. Submit a lower written quote from a competing supplier and we will match the price and take an additional 10% off the qualifying line item. No need to compromise on quality to save money.

How It Works

1. **Get a written quote** from a competing supplier for an in-stock replacement part.
2. **Submit the quote** to your Uniloy Parts Representative before placing your order.
3. **We review and approve** your request — typically within one business day.
4. **Place your order** at the matched price, minus an additional 10% discount.

What You Receive

- ✓ Competitor's price matched — plus 10% off
- ✓ Genuine Uniloy OEM part
- ✓ OEM engineering and manufacturing standards
- ✓ Full warranty coverage
- ✓ Technical support from the people who built your equipment
- ✓ Confidence the part was designed for your machine

Quote Requirements

To qualify, your competitor quote must:

- Be dated within the last **30 days**
- Show the manufacturer, part number, quantity, unit price, and item description
- Confirm the competitor has the part **physically in stock** and ready to ship
- Be for a **direct replacement part** that meets OEM quality standards for materials, fit, function, and performance
- Be submitted and approved **prior to placing your order**

Program Exclusions

This program applies to standard in-stock replacement parts. It does not apply to:

- Rebuilds, retrofits, or controls upgrades
- Service labor or field service
- Capital equipment or engineered assemblies
- Special-order or non-stock items
- Existing contract or negotiated pricing
- Warranty-related transactions
- Freight, taxes, or expedited shipping charges

Key Terms

- Applies only to the quantities listed on the submitted quote. Approvals are valid for **30 days** from the date of approval.
- Can be combined with other discounts, promotions, or special pricing agreements.
- No retroactive adjustments on orders already placed or invoiced.
- Uniloy reserves the right to verify comparability and eligibility of all submissions, and to modify or discontinue this program at any time.

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To submit a Competitive Match request, contact your Uniloy Parts Representative.

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